

Ref: MIIL/BSE/2022 Date: 12.07.2022

To,
The Corporate Relations department
Bombay Stock Exchange Limited
Department of Corporate Services
P J Towers, Dalal Street, Fort,
MUMBAI 400001

Re: Maximus International Limited Script Code: 540401

Sub: "Investor Update - Company Profile 2022"

Dear Sir/Madam,

Enclosed herewith "Investor Update - Company Profile 2022" issued by the Company.

"Investor Update - Company Profile 2022" will also be available on the website of the Company at www.maximusinternational.in

You are requested to take the aforesaid information on your record.

Thanking you,

Yours faithfully,

FOR: MAXIMUS INTERNATIONAL LIMITED

Dharati Shah Company Secretary





# Company Profile 2022

Phone: +91 265 2345321 | Email: info@maximusinternational.in

### **COMPANY PROFILE - MAXIMUS INTERNATIONAL**

- \* Maximus International Limited ("MIL"), is a subsidiary of BSE-listed Optimus Finance Limited (NBFC registered with RBI and Listed on BSE).
- ❖ MIL was incorporated on December 22, 2015, under the Companies Act, 2013, with it's Corporate Office at Vadodara.
- Maximus Group, is a manufacturer and distributor of Lubricants, Lube Base Oils and other petro-chemical products used in industries such as automotive, metal working, refrigeration, electrical, paint & ink industries.
- ❖ Maximus group's consolidated manufacturing capacity for lubricants and specialty oils/chemicals is 18,000 KL p.a.
- MIL has two wholly owned subsidiaries- Maximus Global FZE, UAE -("MGF") and MX Africa Limited, Kenya -("MXAL").
- ❖ MIL conducts its manufacturing activity through their two step-down subsidiaries (a) Maximus Lubricants LLC, UAE ("MLL") (subsidiary of Maximus Global FZE) and (b) Quantum Lubricants (E.A.) Limited −("QLL") (subsidiary of MX Africa Limited).
- The group strives to maintain high standards in terms of quality and service thus strengthening its position and ensuring client retention.

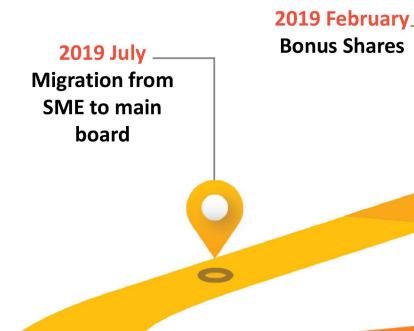
## **JOURNEY OF GROWTH - MAXIMUS INTERNATIONAL**











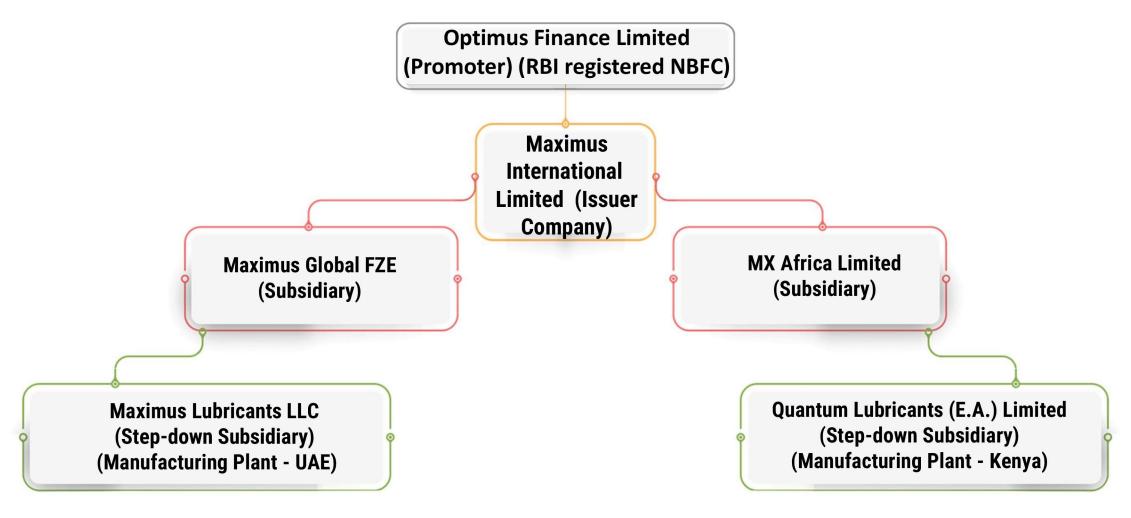
Incorporation of Subsidiary in Kenya (MXAL)







## **CORPORATE STRUCTURE**







#### **Maximus Global FZE (MGF):**

- ☐ MGF is a wholly owned subsidiary of Maximus International Limited (MIL).
- ☐ MGF is located at United Arab Emirates (UAE) and registered with Hamriyah Free Zone Authority, Sharjah.
- ☐ MGF is engaged in Marketing & Export of specialty, industrial and automotive lubricants.



#### **MX Africa Limited (MXAL):**

- ☐ MXAL, wholly owned subsidiary of Maximus International Limited (MIL), is located at Nairobi, Kenya.
- MXAL is Marketing & Distribution entity for specialty, industrial and automotive lubricants, specialty chemicals and other value-added products.
- ☐ The primary focus is on East Africa, however other African Countries are also being pursued.
- Any other Export opportunity beyond Africa could also be catered subject to Logistics and Statutory feasibility.

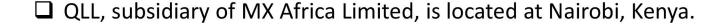
## **SUBSIDIARIES**

## Maximus Lubricants LLC (MLL): ☐ MLL, based in UAE, is a subsidiary of Maximus Global FZE.



- ☐ MLL has state-of-the-art manufacturing unit in Ras Al Khaimah, UAE.
- ☐ MLL has highly trained professional team and a robust distribution network.

#### **Quantum Lubricants (E.A.) Limited (QLL):**





- ☐ Quantum Lubricants Limited has a manufacturing facility for specialty, industrial and automotive lubricants, specialty chemicals and other value-added products.
- ☐ These products are marketed in Kenya and exported to neighboring countries such as Uganda, Tanzania etc.

## MANUFACTURING SUBSIDIARIES





#### **Automotive Lubricants**

Engine oils Gear oils Coolants

#### **Textile Oils**

Sewing machine oils Knitting oils Spindle oils

#### **Metal Working Fluids**

Cutting oils (soluble/neat)
Wire drawing oils
Rust preventive oils

#### **General Equipment Oils**

Hydraulic oils Gearbox oils Heat transfer fluids

#### **Electrical Fluids**

Transformer oils
Vapor phase dry fluids
Circuit breaker oils

#### **Refrigeration Oils**

Synthetic refrigeration oils (POE)
Mineral refrigeration oils
Vacuum pump oils

#### **Speciality Oils**

Printing oils
Calibration fluids
Mould release oils



## **GLOBAL FOOTPRINT**



















## **OUR STRATEGIES**

Financial discipline coupled with Increase in strategy to Order-taking monetize **Expansion of** Appetite by assets product range augmenting our working capital base Increase our **OUR** penetration **Develop Tax** into domestic Friendly business **STRATEGIES** and international model markets



## **WAY FORWARD**

Grow in Tanzania &
Uganda in East Africa
by utilizing our
strategically located
Kenya manufacturing
unit.

in other African countries such as Jordan, Ghana, Nigeria, and South Africa.

Plan to increase our export volumes from UAE unit to GCC countries such as Qatar, Kuwait, Saudi Arabia, Oman, Bahrain and North Africa.

Plan for a blending plant in Tanzania (2nd in East Africa after Kenya), once appropriate & viable sales levels are reached.

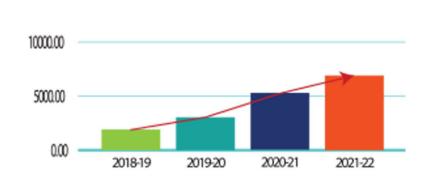
While our strength has been bulk and barrel supplies to the manufacturing sector, we plan to enter the retail market in our existing geographies. This will help us add some focus towards an ever growing retail market and improve the visibility of the products.

Continue our efforts to find opportunities in the East - Few discussions are ongoing with entities based in Indonesia and Bangladesh.

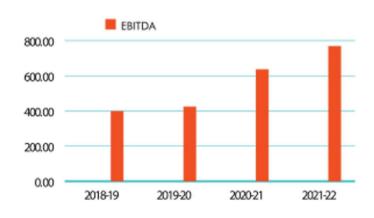


## **FINANCIAL PERFORMANCE - SNAPSHOT**

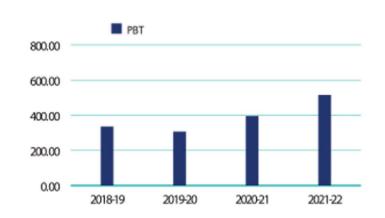
Revenue From Lubricants Business (Rs. Lakhs)



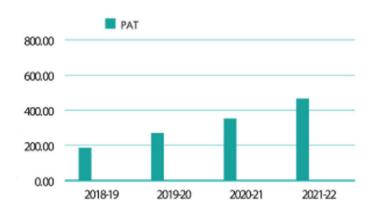
Profit Parameters (Rs. Lakhs)



Profit Parameters (Rs. Lakhs)



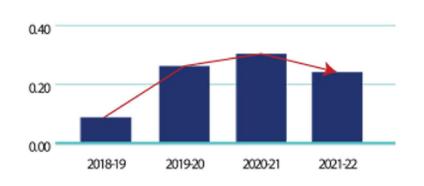
Profit Parameters (Rs. Lakhs)



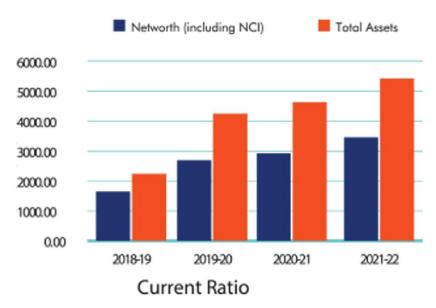


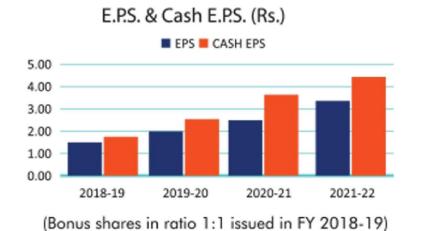
## **FINANCIAL PERFORMANCE - SNAPSHOT**

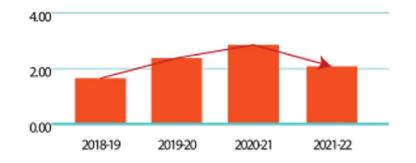
#### **Debt Equity Ratio**



#### Net-worth and total Assets (Rs. Lakhs)









## **VALUE CREATION FOR SHAREHOLDERS**

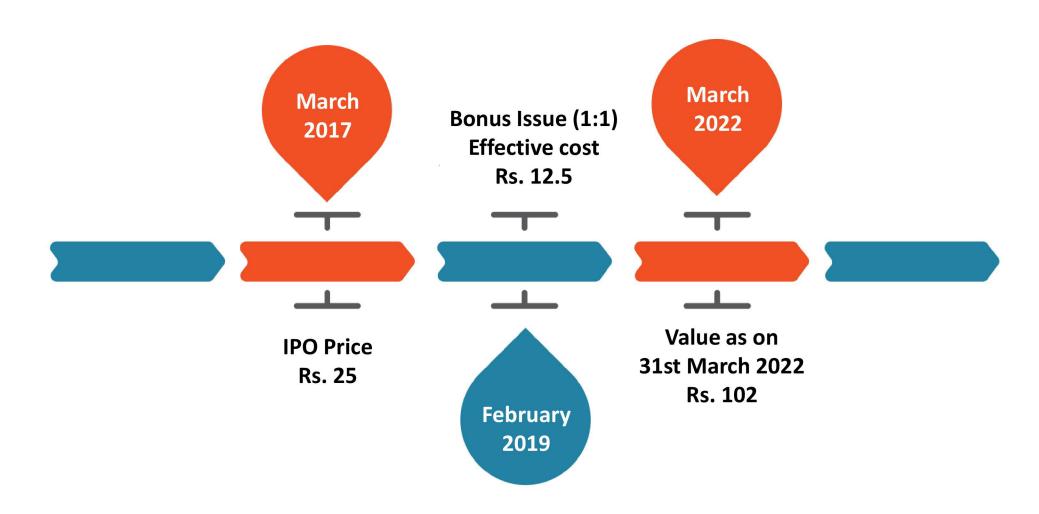
- ✓ Steadily growing company (profit making since inception)
- ✓ Robust SOPs which ensures checks and balances
- ✓ Optimum blend of Experience and Youth in Management as well as Business Operations Teams
- ✓ Flat hierarchy & hence quick and effective decision making
- ✓ Cautious, simple yet progressive approach for growth in existing and new territories

- ✓ Develops local manpower and empowers them suitably
- ✓ Strategic locations facilitate entry into potential markets
- ✓ Low debt equity ratio
- ✓ Scalable business model
- ✓ Expansion plan includes least penetrated and friendly competitive markets



## **VALUE CREATION FOR SHAREHOLDERS**

**Cost effective investment for existing shareholders** 





## **OUR FACILITIES**















## **CORPORATE INFORMATION**

#### **BOARD OF DIRECTORS**

Mr. Deepak Raval

**Chairman & Managing Director** 

Mr. Murali Krishnamoorthy

**Non-Executive Independent Director** 

Mr. Rahil Thaker

Independent Director

Mr. Vinay Pandya

**Independent Director** 

Ms. Divya Zalani

**Independent Director** 

Mr. Anand Muley

Non-Independent

**Non-Executive Director** 

#### **REGISTERED OFFICE**

504 A, OZONE, Dr. Vikram Sarabhai Marg, Vadi-Wadi, Vadodara 390003, Gujarat. Tel No.: +91 265 234 5321

Email: info@maximusinternational.in

secretarial@maximusinternational.in

Website: www.maximusinternational.in

CIN: L51900GJ2015PLC085474

#### **Key Managerial Personnel**

Ms. Dharati Shah

Company Secretary &

**Compliance Officer** 

**Statutory Auditors** 

**CNK & Associates LLP** 

**Chartered Accountants,** 

Vadodara

Mr. Milind Joshi Chief Financial Officer

**Internal Auditors** 

**DVG & Associates,** 

**Chartered Accountants,** 

Vadodara

**Secretarial Auditors** 

H.M. Mehta & Associates

**Practicing Company** 

Secretary, Vadodara

#### **REGISTRARS AND SHARE TRANSFER AGENTS**

Bigshare Services Private Ltd.

Office No S6-2, 6th Floor, Pinnacle Business Park, Next to Ahura Centre, Mahakali Caves Road, Andheri (East) Mumbai – 400093, Maharashtra.

Tel: +91 22 62638200 Fax: +91 22 62638299

Email: investor@bigshareonline.com Website: www.bigshareonline.com



#### **BOARD OF DIRECTORS**

#### Mr. Deepak Raval

- ➤ Chairman and Managing Director of Maximus International Limited
- ➤ Whole-time Director and Company Secretary of Optimus Finance Limited
- B.com, LLB and a Fellow Member of the ICSI
- A certified associate of The Indian Institute of Bankers, Mumbai
- Over four decades experience
- Ex- Managing Director of Vadodara Stock Exchange and Ex-CEO of VSE Stock Services Limited (WOS of Vadodara Stock Exchange Ltd)

#### Mr. Murali Krishnamoorthy

- ➤ Non-Executive Independent Director
- ➤ Ex-Reliance Industries, Ex-Gulf Oil and Ex-Hindustan Petroleum
- ➤ B.sc Tech, Petrochemical Technology from LIT Nagpur
- ➤ More than 37-years' experience in downstream Oil & Gas Industry
- Expertise in Business Development, Sales & Marketing, Operations, Logistics & International Trading

#### **BOARD OF DIRECTORS**

#### Mr. Vinay Pandya

- Non-Executive Independent Director
- B.com and LLB
- Over 25-years' experience in company matters

Advocate in the Gujarat High Court

#### Mr. Anand Muley

- Non-Executive Non Independent Non-Executive Director
- ➢ B.com
- 20-years' experience in human resources and administration
- Expertise in Human Resource and administration

## **BOARD OF DIRECTORS**

#### Mr Rahil Thaker

- ➤ MBA from the University of Ballarat, Sydney, Australia
- ➤ 10+ years of valuable experience in Business development and Human Resource functions
- Expertise in planning and managing employee and labor relations; and developing and communicating companywide policies and procedures
- Worked in overseas as National Sales Head in oil and energy industry
- Founder of Sure Staff Solutions, HR Consulting Firm based at Ahmedabad

#### Ms Divya Zalani

- Qualified and experienced practicing Chartered Accountant
- Eight years of varied experience in Auditing, Taxation, and Management Consultancy
- Expertise in direct/indirect taxation, financial management, audit and assurance, book-keeping and advisory services
- ➤ Worked with reputed chartered accountant firms

#### **KEY MANAGERIAL PERSONNEL**

#### Mr. Milind Joshi

- Chief Financial Officer
- > CA, CS, CMA, DISA, M.com, B.com
- ➤ More than 6 years' work experience
- Expertise in Financial planning and Strategy, Financial Reporting, Internal controls, Statutory compliances
- Ex-Deloitte (DHS) and KPMG (BSR)

#### Ms. Dharati Shah

- Company Secretary and Compliance Officer
- M. com. and Member of the Institute of Company Secretaries of India
- Post graduate diploma in Taxation Law and Practice
- > 6years' work experience
- Ex-Bipin & Company and Ex-H. M. Mehta & Associates

#### **KEY MANAGERIAL PERSONNEL**

#### Mr. Chetan Patel

- Production, Quality Control and Planning Manager
- ➤ B.Sc
- Over 30-years' experience

#### Mr. Charles Ndegwa

- Senior Manager Sales & Marketing
- CPA Section 1 & 2, ATC 1 & 2 from Egerton University, Kenya
- ➤ A diploma holder in sales and marketing management
- Around 15-years' experience

#### Mr. Hariom Jani

- Business Development Manager
- ➢ B.com
- 30-years' experience in sales, marketing, accounts and operations

#### Mrs. Emily Valentine Oduor

- ➤ Senior Manager Finance & Operations
- ➤ B.Com, CPA Part 1 & 3
- Around 10-years' experience

## **INDUSTRY OUTLOOK**

#### **Global lubricants industry**

- ➤ The global lubricants market size was valued at USD 115.87 billion in 2021. The market is projected to grow from USD 117.31 billion in 2022 to USD 131.33 billion by 2029, exhibiting a CAGR of 2.3% during the forecast period.
- > The growing trade of vehicles and their spare parts is anticipated to fuel the demand for automotive oils and greases.
- The major economic recovery in North America and Europe is expected to boost the consumer vehicles segment, which, in turn, is a boon for the market.

#### **Application Insights**

- > The high share is attributed to the increased sales of consumer automotive, such as trucks, busses, and other forms of passenger transport.
- Economic growth in emerging countries, such as China, India, and Brazil, has led to the betterment of public transportation in these regions.
- > This trend is expected to strengthen commercial automotive oil demand, thereby supporting segment growth over the forecast years.
- Increasing industrial production in emerging markets of Africa, Asia Pacific and Latin America is anticipated to drive industrial oil products demand over the forecast period. Mining, unconventional energy, and chemicals industries are projected to be among the largest markets for industrial lubricants. This trend is expected to boost the demand for industrial lubricants in applications, such as industrial engines, compressors, hydraulics, bearings, and centrifuges.



## **INDUSTRY OUTLOOK**

#### Market Trends, Drivers, Restraints, and Opportunities:



Rising automobile manufacturing is creating demand for engine oils which in turn is driving the growth of the market.



Increasing crude oil prices has increased the cost of production which in turn is acting as a restraint for the growth of the market.



Stringent environmental regulations have caused reduced consumption of fuel which in turn is a restraint in the market growth.



The markets of emerging economies and the use of latest technologies are opportunities for the growth of the market.



## **BUSINESS RESPONSE TO COVID-19**

- ✓ The recent past witnessed all sorts of challenges in the Industry amid COVID 19 pandemic.
- ✓ The sheer inconsistency and absence of any reasonable forecast of events added to the turbulence caused by the pandemic in our business operations.
- ✓ The mayhem it caused in raw material pricing, availability, logistics and supply chain coupled with forex fluctuations posed the greatest challenge any company could face in recent times.
- ✓ The slowdown and inconsistent demand due to lockdown and the downturn faced by the automobile Industry further added to the misery.

#### **Stakeholder Support:**

- ✓ Support of both internal and external stakeholders played a key role in confronting challenges, and we came out majorly unscathed.
- ✓ Our teams across geographies responded effectively through precise teamwork, by complying with local laws & protocols and good production planning & execution, thereby successfully meeting customers' requirements.

#### **Right Strategies:**

- $\checkmark$  All our businesses adopted appropriate strategies to effectively overcome the challenges.
- ✓ We earned immense goodwill during this testing time, and this will facilitate higher growth for us in the coming years.

#### **Excellent Human Resource Policies:**

We prioritized the health and well-being of our employees and ensured continuation of service of all employees, keeping their morale high.



## **BUSINESS RESPONSE TO COVID-19**

#### **New Partnerships:**

We established new partnerships which enabled us to make our supply-chain robust, countering challenges faced by lack of supplies.

#### **Strong connections:**

- Our stronger than ever financial position and balance-sheet secured stakeholders interest to invest for sustainable growth and long-term value creation of business.
- Our Customer Relationship Management ensured building a strong network of stakeholders which facilitated repeat business.
- The addition of new geographies such as Uganda and Tanzania through our distributors, and retention of old geographies such as Qatar and Jordan were direct results of these connections.
- The strong relation has been established with a key partner, in South Korea, to ensure uninterrupted supply of raw materials.

#### **Varied Target Verticals:**

The company's presence in a wide range of verticals such as metal working, textile, and refrigeration industry ensured that the effect of COVID-19 on its performance, was substantially subdued.



- \* For additional information kindly connect with the company representatives:
- ☐ This document is provided for assistance only and not intended to be taken alone for the basis for an investment decision.
- ☐ Our presentation/proposal may include predictions, estimates, management opinions or other information that might be considered forward-looking.
- ☐ These forward-looking statements represent our current judgment on the future; they are subject to risks and uncertainties that could cause actual results to differ materially.
- □ Such forward-looking statements are subject to risks and uncertainties like regulatory changes, local political or economic developments, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements.
- ☐ Maximus International Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

#### **APPENDIX (ABRIDGED CONSOLIDATED STATEMENTS OF PROFIT AND LOSS)**

Particulars	For the year ended March March 31, 2022	For the year ended March 31, 2021	For the year ended March 31, 2020
	Audited	Audited	Audited
Revenue			
Revenue from Operations	6,896.74	5,247.06	3,074.43
Other Income	145.40	64.96	125.44
Total Income	7,042.14	5,312.02	3,199.87
EXPENSES			
Cost of Material consumed	4,975.43	3,403.08	2,174.80
Purchase of stock-in-trade	388.70	363.41	384.37
Change in Inventories of finished goods and stock - in – trade	35.73	42.74	(148.67)
Employee Benefit Expenses	388.13	431.89	168.48
Finance Costs	130.06	116.00	70.07
Depreciation & Amortisation	123.92	125.96	47.93
Other Expenses	484.92	433.81	196.09
Total Expenses	6,526.90	4,916.88	2,893.07
Profit / (Loss) Before Tax	515.24	395.13	306.80
Tax Expenses:			
- Current Tax	55.65	32.08	19.43
- Deferred Tax	(5.93)	8.54	16.72
-Excess or short provision of earlier years	(0.81)	1.30	-
Total Tax Expenses	48.91	41.92	36.15
Profit after tax	466.35	353.22	270.65

Particulars	For the year ended March 31, 2022	For the year ended March 31, 2021	For the year ended March 31, 2020
	Audited	Audited	Audited
Other Comprehensive Income			
i. Items that will not be reclassified to Profit or loss or Actuarial Gain/loss on defined benefit plan	67.07	(99.08)	18.11
ii. Income tax relating to items that will not be reclassified to Profit or loss	(8.61)	9.97	(1.34)
Total Comprehensive Income	58.46	(89.11)	16.77
Items that will be reclassified to Profit or Loss			
(i) Exchange Differences in translating the financial statement of a foreign operations	10.14	(30.38)	(7.73)
Total other comprehensive income	68.60	(119.49)	9.04
Total comprehensive income for the period	534.95	233.72	279.69
Net Profit attributable to:			
Owners of the company	421.05	311.37	249.84
Non Controlling Interest	45.30	41.85	20.82
Total Comprehensive Income attributable to:			
Owners of the Company	489.65	191.87	258.87
Non-controlling interests	45.30	41.85	20.82
Earnings Per Share (in ₹)	-		
Basic and Diluted	3.35	2.48	1.99

Note: The figures for the aforementioned periods have been regrouped/reclassified wherever considered necessary to bring the uniformity in disclosure.



#### **APPENDIX (ABRIDGED CONSOLIDATED BALANCE SHEET)**

Particulars	For the year ended March 31, 2022	For the year ended March 31, 2021	For the year ended March 31, 2020	
	Audited	Audited	Audited	
ASSETS				
NON-CURRENT ASSETS				
Property, Plant and Equipment	602.29	683.51	762.62	
Intangible Assets	1.48	1.61	-	
Capital Work in Progress	65.05	49.27	29.45	
Investment Property	89.94	183.97	187.08	
Goodwill	274.15	274.15	274.15	
Financial Assets:				
i.Investments	-	127.32	211.39	
i.Loans	592.67	10.00	21.44	
i.Others Financial Assets	156.70	156.86	155.99	
Other Non-Current Assets	0.20	0.20	0.20	
Total Non – Current Assets	1,782.48	1,486.89	1,642.32	
CURRENT ASSETS				
Inventories	455.89	562.87	586.86	
Financial assets:				
i.Trade Receivables	2361.23	1,550.69	1,276.42	
i.Cash & Cash Equivalents	69.10	104.06	99.43	
i.Bank balances other than Cash and cash equivalents	1.00	4.80	9.30	
i.Loans	-	500.05	312.63	
i.Other Financial Assets	349.39	116.04	51.93	
Other Current Assets	408.45	310.74	272.83	
Total Current Assets	3,645.07	3,149.25	2,609.40	
TOTAL ASSETS	5,427.54	4,636.14	4,251.72	
EQUITY AND LIABILITIES				
Shareholder's Funds				
Equity Share Capital	1,257.20	1,257.20	1,257.20	
Other Equity	1,353.83	864.20	672.32	

	For the year ended March 31, 2022	For the year ended March 31, 2021	For the year ended March 31, 2020
	Audited	Audited	Audited
Equity Attributable to shareholders of the Company	2,611.03	2,121.40	1,929.52
Non- Controlling Interest	850.06	804.76	762.91
Total Equity	3,461.10	2,926.16	2,692.43
Non-Current Liabilities			
Financial Liabilities:			
i) Borrowings	156.21	58.88	65.77
ia) Lease Liability	13.07	17.07	20.92
Provisions	38.36	27.92	20.77
Deferred Tax Liability (Net)	5.49	9.82	11.24
Total Non-Current Liabilities	213.13	113.70	118.70
Current Liabilities			
Financial Liabilities:			
a) Borrowings	476.04	587.68	440.09
(ia) Lease Liability	6.41	5.40	5.99
b) Trade Payables			
- Total outstanding dues of micro enterprises and small enterprises	13.27	-	-
- Total outstanding dues of creditors other than micro enterprises and small enterprises	1,047.44	521.09	675.56
Other Current Liabilities	160.85	451.55	301.70
Provisions	0.84	1.19	0.87
Current Tax Liabilities (Net)	48.45	29.37	16.38
Total Current Liabilities	1,966.43	1,709.99	1,440.59
TOTAL LIABILITIES	5,427.54	4,636.14	4,251.72

Note: The figures for the aforementioned periods have been regrouped/reclassified wherever considered necessary to bring the uniformity in disclosure.



#### APPENDIX (ABRIDGED CONSOLIDATED STATEMENTS CASH FLOW)

Particulars	For the year ended March 31, 2022	For the year ended March 31, 2021	For the year ended March 31, 2020
	Audited	Audited	Audited
Cash flow from operating act	ivities:		
Net Profit before tax	515.24	395.14	306.80
Adjusted for:			
Depreciation & Amortisation	123.92	125.96	47.93
Interest Income	(63.30)	(48.35)	(49.31)
Rent Income	(1.60)	(3.96)	(10.11)
Dividend Income	-	-	(0.03)
Loss on sale/discard of assets	(5.09)	-	(1.69)
Exchange gain on foreign currency translations(net)	8.23	(30.38)	(7.73)
Finance Cost	130.06	116.00	70.07
Interest on Income tax	-	-	-
Operating Profit Before Working Capital Changes	707.46	554.41	355.93
Adjusted for (Increase)/			
Decrease in:			
Other financial assets	(85.03)	(202.55)	16.09
Loan	H	-	(201.76)
Inventories	106.98	23.99	(586.84)
Trade Receivables	(966.78)	(118.03)	(750.49)
Other asset	(97.71)	(37.92)	(181.94)
short term borrowing	(111.64)	492.35	314.36
Trade Payable	539.63	(154.47)	337.69
other liability	(280.63)	157.33	248.30
Cash Generated From Operations	(187.72)	715.12	(448.69)
Direct Tax Paid	35.76	20.38	28.56
Net Cash Flow from/(used in) Operating Activities: (A)	(223.48)	694.74	(477.24)
Cash Flow From Investing Activities:			
(Investment)/Proceeds from sale in Investment	184.02	(15.00)	51.36

Particulars	For the year ended	For the year ended March		
	March 31, 2022 Audited	31, 2021 Audited	31, 2020 Audited	
Purchase of Property, plant and equipment's (Net)	(59.04)	(65.44)	(733.79)	
Proceeds from sale of investment property	102.68	-	-	
Proceeds from sale of assets	2.42	0.27	0.31	
Purchase of investment property (Net)	-	-	(5.85)	
Goodwill on acquisition	-	-	(274.15)	
Dividend income	-	-	0.03	
Interest received	71.40	40.19	47.72	
Rent received	1.60	3.96	10.11	
(Increase)/ decrease in loans given	(82.62)	(186.51)	627.97	
Bank deposit	3.80	4.50	6.64	
Net Cash Flow from/(used in) Investing Activities: (B)	224.24	(218.03)	(269.65)	
Cash Flow from Financing Activities:				
(Payment)/receipt of long term borrowings	97.33	(353.44)	47.93	
Share issue expense				
Increase/(Decrease) in Non controlling Interest	-	-	762.91	
Repayment of lease liabilities	(5.40)	(5.40)	(5.40)	
Finance cost	(127.65)	(113.24)	(67.04)	
Net Cash Flow from/(used in) Financing Activities (C)	(35.72)	(472.07)	738.39	
Net Increase/(Decrease) in Cash & Cash Equivalents (A+B+C)	(34.96)	4.63	(8.50)	
Cash & Cash Equivalents as at Beginning of the Period	104.06	99.43	107.93	
Cash & Cash Equivalents as at end of the Period	69.10	104.06	99.43	



Note: The figures for the aforementioned periods have been regrouped/reclassified wherever considered necessary to bring the uniformity in disclosure.

## REFERENCES LINK

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